



BAYVIEW BUSINESS RESOURCE CENTER

Providing access to business resources, training, and support to emerging & established entrepreneurs who grow thriving businesses in Bayview/Hunters Point, Potrero Hill & Visitation Valley.

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www.rencenter.org/bay.htm

Fourth Quarter Accomplishments (October – December 2007)

Ren/BBRC works with clients who are unable to access capital from traditional lenders, technical assistance and loan packaging services:

Loans Funded:

- *Shannie Cakes LLC, Shannie Kuhns*
- *Empire Engineering & Construction, Inc., Clifton Burch*

MOCD Women's Equity Awards:

Through MOCD, the City of San Francisco has provided this grant resource for equity to low income women business owners.

- *TT's Cleaning Service, Stacey Troupe*
- *Jewell of the Nile, Rene Brice*
- *My Bubbes Table, Jennifer Schilling*
- *Bayview Co-op Real Estate Services, LLC, Diane Wesley-Smit*

eBay Foundation Techquity Program Awards:

The eBay Foundation Techquity Program provides awards in the form of an 80/20 match to low income entrepreneurs for the purpose of purchasing business technology.

- *Shannie Cakes, LLC Shannie Kuhns*
- *Wendy's Skin Care, Wendy Leherissey*
- *Shi Gourmet, Ana Shi*
- *ML Designs, Michael E. Lenhart*
- *TT's Cleaning Service, Stacey Troupe*
- *Chuey Brand, Kachusha Munkanta*
- *Star Partners Patrol, Myra Holmes*
- *My Bubbe's Table, Jennifer Schilling*

New EARN Individual Development Accounts Established:

EARN Individual Development Account breaks the cycle of poverty by matching 2-1 savings of low-wage workers and helping them invest in assets that build wealth, creating a cycle of prosperity across generations. Six (6) new clients were added to our roster of IDA clients to bring BBRC up to managing 80 clients. Two (2) businesses have drawn down their money:

- *Tao Barber Salon, Douglas Johnson*
- *Carney's Plastering, Will Carney*

Six (6) businesses increased their profitability and/or expanded their business:

- 1) *Empire Construction, Clifton Burch*
- 2) *Tao Barber Salon, Douglas Johnson*
- 3) *Shannie Cakes, Shannie Kuhns*
- 4) *Southeast Electrical, James Richards*
- 5) *Star Partners, Myra Holmes*

Sixteen (16) new businesses were assisted:

- 1) *Empire Construction, Clifton Burch*
- 2) *Protective Rain Hat, Arthur Coleman*
- 3) *Chuey Brand, Kachusha Munkanta*
- 4) *Frank Pettway & Associates, Frank Pettaway*
- 5) *Leaves of Change, Rosetta Smith*
- 6) www.only9months.com, Heather L. Porter
- 7) *Universal Hauling, Freddie Martin*
- 8) *Simply Fabulous, ShaMauda Bishop*
- 9) *Sweat Equity Fitness, Arista Jackson*
- 10) *Luck Skirt, Glenda Zurita*
- 11) www.mysavvytools.com, Rebecca Ruggles
- 12) *Life or Death Records Easop Winston and Marcus Bailey*
- 13) *Gilman/Paul Deli & Food Mart, Marvin Robinson*
- 14) *Lakendra Deshay, Smoothie Juice Bar*
- 15) *Ashley Avalos, Smoothie Juice Bar*
- 16) *Antonia Williams, Smoothie Juice Bar*

Client Testimonials:

- 1) *Let's Get Busy Construction, Inc. Daryl Bishop: "BBRC has been supportive with business information as far as restructuring from Sole Proprietor to Corporate structure. FJ and BBRC have helped me with advertising, my web site, communicating with outside sources and other business owners. I recently bid on three contracts. The awardees have not been determined, but BBRC has helped me through the processes."*
- 2) *Carney's Plastering, Will Carney: "BBRC is assisting me with HRC certification. I have taken the IDA Financial Training program, and I was able to use the money for materials I needed for a home improvement contract. BBRC has really been a big help for my business, and with the Business Assistance Center, I am able to present my business in a more professional manner. Since September, 2007, the technical assistance I received from BBRC has helped me to receive sub-contracts with Level 8 Construction, Mike Brown Construction and Independent Community Church."*
- 3) *Olivia's, April Spears: "When I came to BBRC I was excited to learn that they had services to assist my business in every aspect. BBRC assisted me with receiving the MOCD Women's Grant. They invited me as a vendor to the International African Market and the Holiday Event. Each time, I made more than I ever expected. BBRC is the best!"*

For more information about our FREE workshops, loans and other goods & services please check us out on the web or call 415-647-3728